

Non-Government Specs and Standards



Paul Degner
Keys

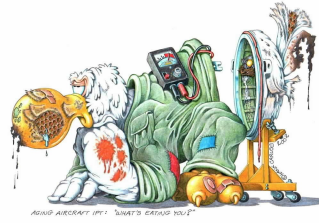
Acquisition Manager
Officer

Nancy

Contracting

Specs and Standards

What? Why?



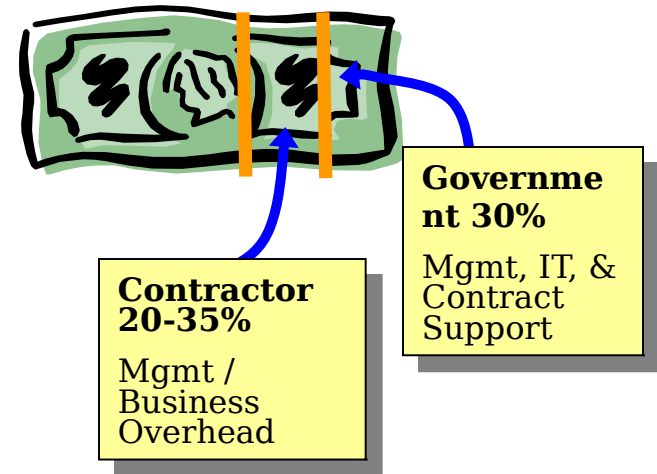
Non-Governmental Specifications and Standards

- Critical Item for DoD
 - Directly connected to Safety of Flight and Cost Savings/ Cost Avoidance Initiatives
- Content Integration
- Single Point of Entry (Portal)
 - Access to multiple Standards Developing Organizations
 - Hyperlinked to provide access to complementary data or documents

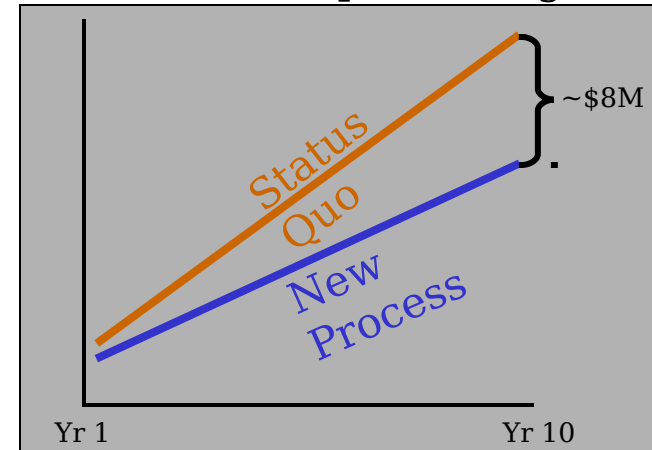
Specs and Standards Problems



- Cost
 - Government
 - Industry
- Infinite number of configurations
- Multitude of small contract actions
- Cost of NOT doing Business
 - Potential Cost Savings not realized



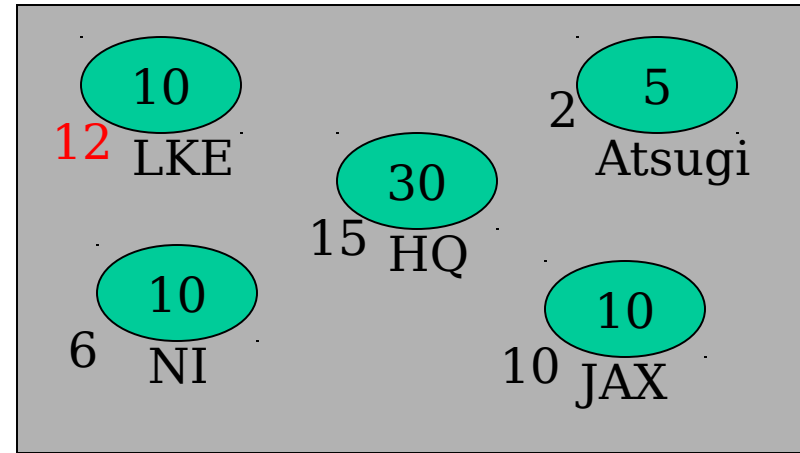
NAVAIR Example Savings



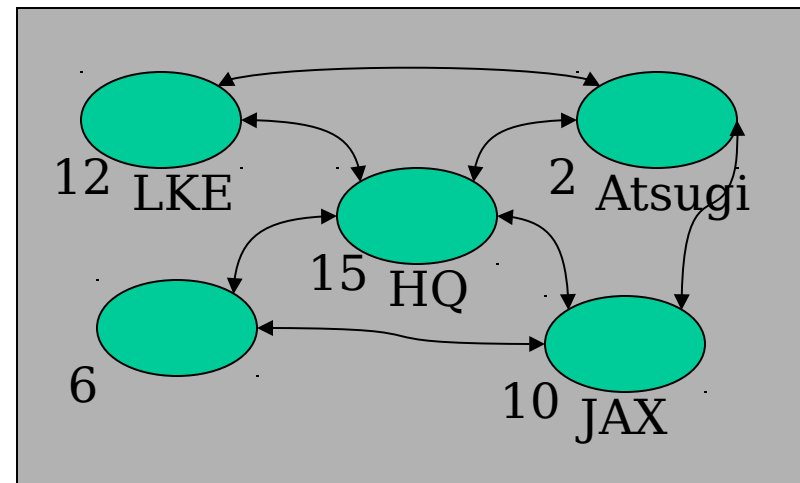
Specs and Standards Recommendation



- Consolidate Usage
 - Better utilization of simultaneous user seats
- Standardize requirements
 - Simplify ordering process.
- ***Incentivised***
 - Performance Based Contract (Metrics Driven)
 - Availability
 - Access (1st Pass)



65 Users / 2 Conflicts

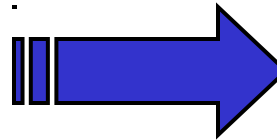


45 Users / No Conflicts

Specs and Standards Recommendation



- Standardize requirements
 - Simplify ordering process.

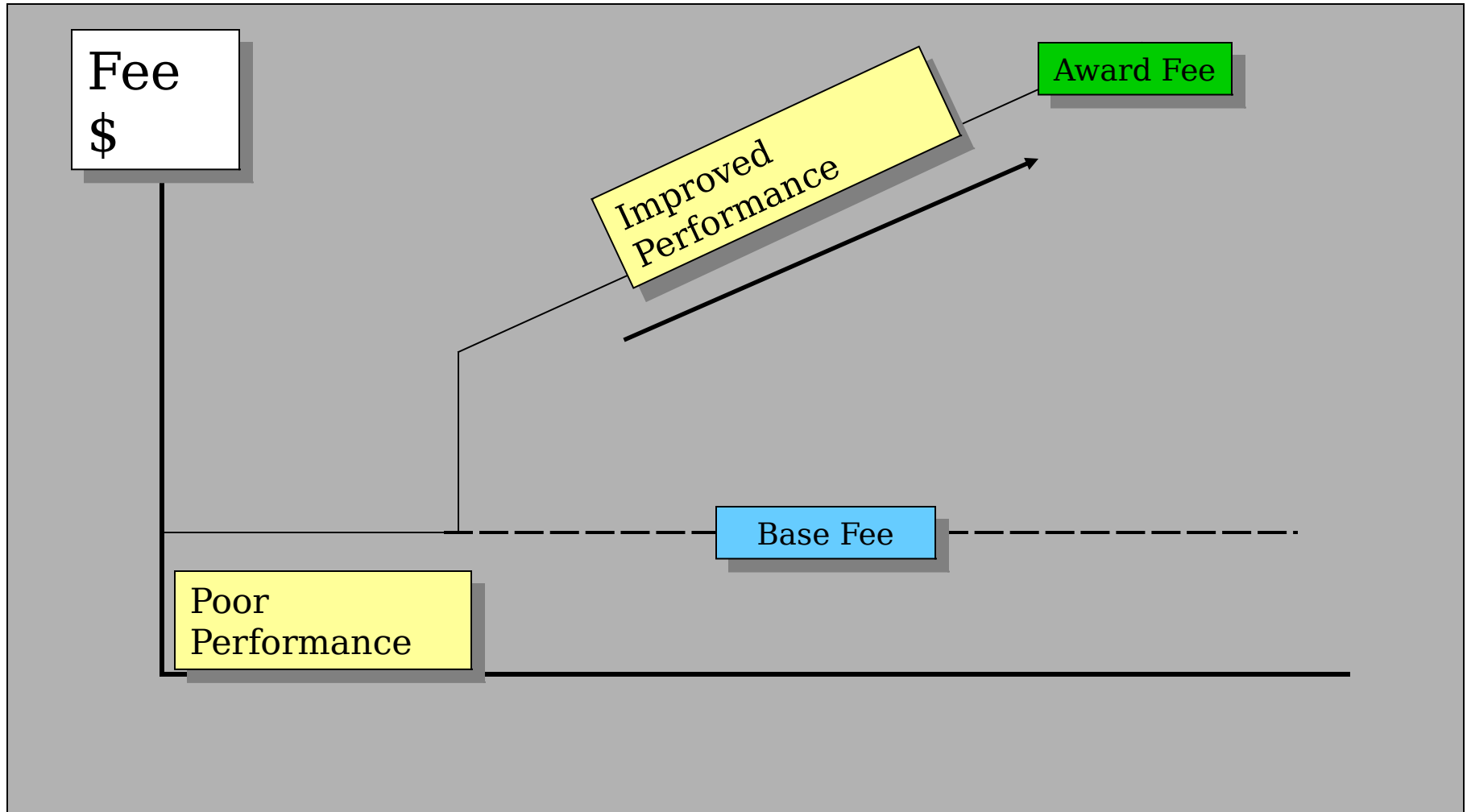
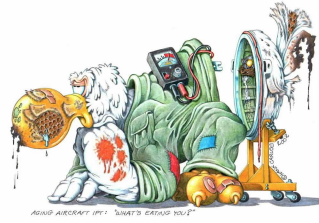


Specs and Standards Recommendation

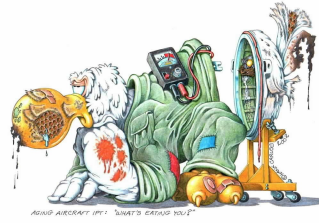


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Draft Award Fee



Draft Contract Construct



- Priority - Naval Aviation Domain
- Options for **Other Navy** Partnering
- Options for **JOINT** Partnering
- Accessible by personnel not by site or location.
- Individual activities ACO ordering provision
- Limited number of consolidated CLINS
- Provision for individual options (Unique Specs)
 - Severely Limited

There is a COST to making bad decisions.

Draft Schedule



ID	Task Name	Feb '05				Mar '05				Apr '05				May '05				Jun '05				Jul '05				Aug '05				Sep '05				Oct '05		
		20	27	6	13	20	27	3	10	17	24	1	8	15	22	29	5	12	19	26	3	10	17	24	31	7	14	21	28	4	11	18	25	2	9	
1	Specifications and Standards																																			
2	Sources Sought Released																																			
3	Small Business Approval																																			
4	Source Selection Plan Approved																																			
5	RFP Issue Date																																			
6	Close REP / REC Proposals																																			
7	Proposal Evaluations																																			
8	Pre / Post Clearance Approved																																			
9	Contract Award																																			

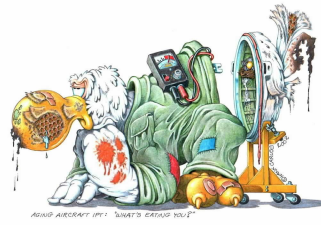
Issues



- Access
 - NMCI / PKI Certificates
 - Site vs. Individual Logins
- Standardized Development Organization (SDO) Cost and Pricing
- Term
- CLIN Definitions
- Supplier Base

Navy Communications

Questions?



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